

**Newsletter October 2016** 



#### **ClimaCheck at Chillventa 2016**

ClimaCheck will be exhibiting at Chillventa in Nuremberg, Germany October 11 to 13th. We welcome all our distributors, partners and customers to come and visit us. ClimaCheck will be in Hall 9, stand 9-337. We hope that all our distributors and partners take the opportunity to invite as many customers as possible to learn more about how they can save money by implementing ClimaCheck. To schedule a meeting contact: info@climacheck.com To locate us find floorplan on Chillventa web page https://www.chillventa.de/en



BUSINESSAVENUES

## ClimaCheck to Southeast Asia, Singapore and Malaysia

Klas Berglöf, CEO of ClimaCheck will participate in the "EU-Gateway" October 24-28 in **Singapore and** Malaysia.

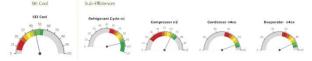
The first two days will take place in the framework of the Asia Clean Energy Summit, which is part of the Singapore International Energy Week (SIEW2016). The Business Mission then continues to Kuala Lumpur in Malaysia with exhibition, site visits and opportunities to meet invited representatives from local industry and government as well as EU Member State embassies and business organisations.

Pre-arranged business meetings with local companies will be scheduled for participating companies in Singapore and Malaysia. Customers in the region interested to meet with us please get in contact with: klas.berglof@climacheck.com Find more information click on logotype above.

New staff at ClimaCheck, Stockholm

As part of the expansion and growth strategy of ClimaCheck Mattias Lindén joined us in September. Mattias has a long experience in international business with focus on sales, marketing and operations. Mattias has previously worked in executive positions for companies like Cerberus Capital, Torex Retail, Infor, Baan and others. Mattias will be working with sales development, marketing and to expand the partner program. ClimaCheck welcome Mattias and wish him good luck! Contact Mattias: mattias@climacheck.com

#### **ClimaCheck online development**



System Efficiency Index (SEI) dashboard and Energy signatures are powerful tools to trouble shoot and optimise systems. They are used to visualise performance, benchmark and optimise air conditioning and refrigeration plants. There is a lot to learn from the many applications now being monitored 24/7.**Early warning** of decreasing performance generate alerts when each components efficiency is monitored and deviation identified. Alerts are activated automatically on loss of efficiency instead of passing trip points of pressures, temperatures or currents.



#### Save money - "Indirect leak detection" with ClimaCheck online

Reduce the number of leak checks required by law in EU with 50% by installing ClimaCheck online "Indirect Leak Detection". ClimaCheck monitors your system 24/7 and sends alerts for a deviation occurring when refrigerant leaks. This is a powerful alternative or complement to gas alarms as it is challenging to locate gas sensors to catch all leaks. ClimaCheck Indirect leak detection will indicate leaks before they cause failures, high energy cost or down time and can be combined with gas detectors connected to ClimaCheck if both methods are desired. We have experience of setting up **indirect leak detection** - do not hesitate to contact us or our partners to get a system that monitors performance, leaks and reduce costs for energy, failures and leak detection.



#### **New ClimaCheck folders**

In connection with Chillventa, ClimaCheck has produced a new information folder describing the ClimaCheck method and benefits of measuring and validation in the air conditioning and refrigeration industry. They are currently available in English, German and Spanish. More languages will be available after Chillventa.

Download from http://www.climacheck.com

# ClimaCheck

#### **ClimaCheck partner program**

To meet the increased demand for ClimaCheck's solutions we will continue to develop our partner program. The partner program helps our partners to develop and market high quality services to equipment owners. It is essential to explain that energy cost and reliability is improved by high quality service where performance of system and the components are checked. That it is cool does not mean that it is efficient - leak checks does not replace optimisation. We have created new sales and promotion materials and market our partners on our web site. When you want to find a certified ClimaCheck partner that is trained in performance analysing and optimisation or become a **Certified ClimaCheck partner** go to http://home.climacheck.com/contact/partners/



#### **ETC Group partner in US and Asia**

Sean McCaffery at ClimaCheck US distributor, EES, has signed a new Evaluation Partner agreement with ETC Group. For 28 years, ETC Group has provided energy engineering solutions to improve building performance and efficiency. They are experts at building efficiency and have used ClimaCheck to optimize 14 chiller plants at hospitals, universities and manufacturing plants around the world. ETC has offices in the United States (Utah, Nevada, Arizona) and China. We welcome ETC Group to the global ClimaCheck partner network and look forward to a very exciting partnership.



#### EnergiVeritas AB Evaluation partner

ClimaCheck Certified Evaluation Partners EnergiVeritas in Jönköping, Sweden use the certified partner logotype on a company car to improve credibility and make customers aware of the quality of offered services. Energi Veritas offer energy analyses of air conditioning, refrigeration and heat pumps as a part of Energy audits in larger organsiations as required by EU Energy Efficiency Directive (2012/27/EU).



# ClimaCheck saves energy and improves reliability

ClimaCheck has a 30 year long experience of measuring-analysing-optimising plants that is built into our products and services. ClimaCheck online has lately been installed at IKEA in Barkaby in Stockholm and their new department store in Umeå and several hospitals and industries in Sweden and was recently installed to evaluate heat pumps in Korea as well as to optimise Data centers in China.

#### Training

ClimaCheck training will be held in Stockholm November 10 (in Swedish). A training in USA is planned to the beginning of February 2017. Exact dates and place will be communicated within short.

### New - Dedicated training for equipment owners and plant staff.

With increasing awareness among equipment owners that optimisation is important and cost-effective we have requests for a training to understand the factors affecting performance in systems tailored to the none specialist.

For more information or to sign up for a training contact: training@climacheck.com